



Invoice No.: IND-1016-0001


Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 11/23/16
Order Number: 0015523208
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2016 - 9/30/2017
Contract Amount: \$2,250,000.00
Contract Number: A70-5-041137 (former contract number)
Date of Services: 10/1/2016 - 10/31/2016
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$ 158,503.73
See attached detailed charges required by ISDH program
Project Code: N/A
Activity Code: N/A

contract number for
period 10/1/16 - 9/30/17
is not known at the
time of this invoice


Vendor's signature


Date



STANDARDS FOR
EXCELLENCE

Accredited under the
Pennsylvania Association
of Nonprofit Organizations'
Standards for Excellence

7810 Allentown Boulevard, Suite 304, Harrisburg, PA 17112
717-541-1112 (V) 717-541-9713 (F)

www.RealAlternatives.org * www.LoveFacts.org * www.ConcernedParents.com

Attachment B: Budget
 Real Alternatives, Inc. A70-5-041137
 Indiana Pregnancy & Support Services Program
 October 1, 2016 - September 30, 2017

Expense Type	Budget Category	Expense Detail	Budgeted Cost	Actual Expenses Oct-16	Remaining Cost Nov-2016 to Sep-2017
Administrative	Salary	President & CEO	\$55,000.00	2,458.93	\$52,541.07
Administrative	Salary	VP of Administration	\$20,000.00	267.36	\$19,732.64
Administrative	Salary	Assistant Director of Finance	\$0.00		\$0.00
Administrative	Salary	Senior Accountant	\$6,000.00	75.36	\$5,924.64
Administrative	Salary	Junior Accountant	\$0.00		\$0.00
Administrative	Salary	Bookkeeper	\$2,000.00	9.79	\$1,990.21
Services	Salary	VP of Operations	\$40,000.00	1,510.01	\$38,489.99
Services	Salary	Indiana Services Director	\$40,000.00		\$40,000.00
Services	Salary	Services Coordinator	\$10,000.00	395.44	\$9,604.56
Services	Salary	Services Assistance	\$7,500.00	507.72	\$6,992.28
Services	Salary	Billing Coordinator	\$5,000.00	28.08	\$4,971.92
Services	Salary	Service Provider Approval	\$2,000.00		\$2,000.00
Services	Salary	Service Provider Monitoring	\$3,000.00	48.78	\$2,951.22
Services	Salary	Hotline Counselor	\$2,000.00	34.43	\$1,965.57
		Subtotal	\$192,500.00	5,335.90	\$187,164.10
Administrative	Fringe	Unused Sick	\$0.00	-	\$0.00
Services	Fringe	Unused Sick	\$0.00	-	\$0.00
Administrative	Fringe	Payroll Taxes	\$5,000.00	47.59	\$4,952.41
Services	Fringe	Payroll Taxes	\$9,000.00	92.09	\$8,907.91
Administrative	Fringe	Workers' Comp	\$500.00	17.47	\$482.53
Services	Fringe	Workers' Comp	\$500.00	14.29	\$485.71
Administrative	Fringe	Pension	\$2,500.00	49.66	\$2,450.34
Services	Fringe	Pension	\$2,000.00	55.40	\$1,944.60
Administrative	Fringe	Employee Group Ins	\$14,000.00	858.24	\$13,141.76
Services	Fringe	Employee Group Ins	\$10,000.00	490.61	\$9,509.39
		Subtotal	\$43,500.00	1,625.35	\$41,874.65
Administrative	Travel	Travel/Lodging	\$500.00	-	\$500.00
Services	Travel	Travel	\$10,000.00	95.90	\$9,904.10
		Subtotal	\$10,500.00	95.90	\$10,404.10
Administrative	Supplies	Office Expense	\$31,000.00	330.28	\$30,669.72
Administrative	Supplies	Computer Resources/Upgrades	\$15,000.00	-	\$15,000.00
Services	Supplies	Client Education Materials	\$11,160.00	6.00	\$11,154.00
Services	Supplies	Pregnancy Test Kits	\$5,000.00	294.30	\$4,705.70
		Subtotal	\$62,160.00	630.58	\$61,529.42
Administrative	Contracts	Accounting/IT/Legal consulting	\$10,000.00	143.50	\$9,856.50
Administrative	Contracts	Auditing	\$4,000.00	219.74	\$3,780.26
Administrative	Contracts	Copier Service Contracts	\$750.00	33.39	\$716.61
Services	Contracts	Client Service Providers	\$1,809,500.00	148,732.68	\$1,660,767.32
Services	Contracts	Meetings/Seminars/Conference	\$7,000.00		\$7,000.00
Services	Contracts	Services Advertising	\$8,840.00		\$8,840.00
Services	Contracts	Services Database Consulting	\$15,000.00	170.00	\$14,830.00
		Subtotal	\$1,855,090.00	149,299.31	\$1,705,790.69
Administrative	Other	Professional Development	\$2,000.00	-	\$2,000.00
Administrative	Other	Job advertising	\$500.00	4.50	\$495.50
Administrative	Other	New employee screening	\$250.00	-	\$250.00
Administrative	Other	Postage/Shipping	\$10,000.00	497.59	\$9,502.41
Administrative	Other	Rent	\$40,000.00	686.05	\$39,313.95
Administrative	Other	Telephone Service	\$3,500.00	173.24	\$3,326.76
Administrative	Other	General Business Liability Ins	\$1,000.00	31.27	\$968.73
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	78.07	\$1,421.93
Services	Other	Toll Free Referral System	\$2,500.00	45.97	\$2,454.03
Services	Other	Contract Closeout Cost	\$25,000.00		\$25,000.00
		Subtotal	\$86,250.00	1,516.69	\$84,733.31
		Administrative	\$225,000.00	5,982.03	219,017.97
		Services	\$2,025,000.00	\$152,521.70	\$1,872,478.30
		Total	\$2,250,000.00	\$158,503.73	\$2,091,496.27

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2016-17

Cost Category	Budgeted Dollars	Actual Expenses	Remaining Cost
		Oct-16	Nov 2016 - Sept 2017
Personnel			
President & CEO	\$55,000.00	\$ 2,458.93	\$52,541.07
VP of Administration	\$20,000.00	267.36	\$19,732.64
Assistant Director of Finance	\$0.00	-	\$0.00
Senior Accountant	\$6,000.00	75.36	\$5,924.64
Junior Accountant	\$0.00	-	\$0.00
Bookkeeper	\$2,000.00	9.79	\$1,990.21
Professional Development	\$2,000.00	-	\$2,000.00
Payroll Taxes	\$5,000.00	47.59	\$4,952.41
Workers Compensation Insurance	\$500.00	17.47	\$482.53
Pension	\$2,500.00	49.66	\$2,450.34
Employee Group Insurance	\$14,000.00	858.24	\$13,141.76
Job Advertising	\$500.00	4.50	\$495.50
New Employee Screening	\$250.00	-	\$250.00
Total Personnel	\$ 107,750.00	\$ 3,788.90	\$ 103,961.10
Operating	Budgeted Dollars		
Accounting/IT/Legal Consulting	\$10,000.00	\$ 143.50	\$9,856.50
Postage/Shipping	\$10,000.00	497.59	\$9,502.41
Auditing	\$4,000.00	219.74	\$3,780.26
Travel/Lodging	\$500.00	-	\$500.00
Rent	\$40,000.00	686.05	\$39,313.95
Telephone Service	\$3,500.00	173.24	\$3,326.76
General Business Liability Insurance	\$1,000.00	31.27	\$968.73
Insurance-Directors & Officers	\$1,500.00	78.07	\$1,421.93
Office Expense	\$31,000.00	330.28	\$30,669.72
Computer Resources	\$15,000.00	-	\$15,000.00
			\$0.00
Total Operating	\$ 116,500.00	\$ 2,159.74	\$ 114,340.26
Equipment	Budgeted Dollars		
Equipment Service Contracts	\$750.00	\$ 33.39	\$716.61
Total Administrative Expenses	\$ 225,000.00	\$ 5,982.03	\$ 219,017.97

Real Alternatives
Actual Services Expenses
Indiana: Fiscal Year 2016-17

Cost Category	Budgeted Dollars	Actual Expenses	Remaining Cost
Personnel		Oct-16	Nov 2016 - Sept 2017
Vice President of Operations	\$40,000.00	\$ 1,510.01	\$38,489.99
Indiana Services Director	\$40,000.00	-	\$40,000.00
Services Coordinator	\$10,000.00	395.44	\$9,604.56
Billing Coordinator	\$5,000.00	28.08	\$4,971.92
Services Assistance	\$7,500.00	507.72	\$6,992.28
Service Provider Approval	\$2,000.00	-	\$2,000.00
Service Provider Monitoring	\$3,000.00	48.78	\$2,951.22
Hotline Counselor	\$2,000.00	34.43	\$1,965.57
Payroll Taxes	\$9,000.00	92.09	\$8,907.91
Workers Compensation Insurance	\$500.00	14.29	\$485.71
Pension	\$2,000.00	55.40	\$1,944.60
Employee Group Insurance	\$10,000.00	490.61	\$9,509.39
Total Personnel	\$ 131,000.00	\$ 3,176.85	\$ 127,823.15
Operating	Budgeted Dollars		
Client Education Materials	\$11,160.00	\$ 6.00	\$11,154.00
Services Advertising	\$8,840.00	-	\$8,840.00
Meetings/Seminars/Conference	\$7,000.00	-	\$7,000.00
Travel/Lodging To Service Providers	\$10,000.00	95.90	\$9,904.10
Srvcs Database Consulting & Dev	\$15,000.00	170.00	\$14,830.00
Client Service Providers	\$1,809,500.00	148,732.68	\$1,660,767.32
Toll-free Referral System	\$2,500.00	45.97	\$2,454.03
Contract Closeout Cost	\$25,000.00	-	\$25,000.00
Total Operating	\$ 1,889,000.00	\$ 149,050.55	\$ 1,739,949.45
Equipment	Budgeted Dollars		
Pregnancy Test Kits	\$5,000.00	\$ 294.30	\$4,705.70
Total Services Expenses	\$ 2,025,000.00	\$ 152,521.70	\$ 1,872,478.30